

Now You're Talking

Uniden
VOICE OVER CLOUD



2026 Edition | Uniden Voice over Cloud | Dealer & Partner Program

DEALER & PARTNER PROGRAM

Partner With Australia's Leading **AI** Cloud Phone System

Add Australia's most trusted cloud business phone solution to your portfolio and build a new, recurring revenue stream with an industry leader.

As a certified Uniden Voice Dealer, you extend your product offering with a turn-key, Australian-built platform, hardware, software, cloud PBX and AI, all from a single trusted partner.

Uniden is the first to offer a truly unified experience across both hardware and software, removing the complexity and compatibility headaches of stitching multiple vendors together, so you win more deals and support them with ease.

Now You're Talking

PROUDLY AUSTRALIAN

50+ Years of Innovation

BECOME A PARTNER

1300 881 662

info@unidenvoice.com

www.unidenvoice.com



SCAN TO LEARN MORE

A partnership built to grow your business.

Uniden Voice over Cloud is designed to meet the evolving needs of Australian businesses, a user-friendly platform, advanced features and exceptional voice quality that gives your customers a compelling reason to switch, and gives you a compelling reason to sell.

Unlike providers who focus on software alone or rely on third-party hardware, Uniden delivers a unified ecosystem: handsets, apps, cloud PBX, numbers, NBN and AI voice agents, all designed, built, hosted and supported in Australia. One vendor. One point of contact. No finger-pointing.

WHY PARTNERS CHOOSE UNIDEN

Market-Leading Product

A polished, feature-rich cloud phone system your customers actually want, with 50+ call features included as standard and AI built in.

Recurring Revenue

Earn ongoing monthly commission on every line for the life of the account, plus hardware margin and contract sign-up bonuses.

Competitive Advantage

Differentiate from competitors and build a reputation as a trusted provider of innovative, Australian communication solutions.

Local Support & Expertise

Designed, built, hosted and supported in Australia. Onshore engineers who understand Australian business needs.

Single Point of Contact

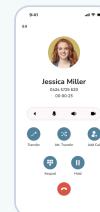
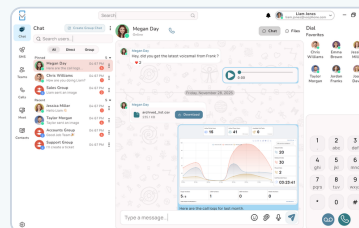
Uniden supplies both hardware and software, so you and your customers deal with one team for support and troubleshooting.

Sales & Marketing Support

Access ready-made marketing collateral, qualified leads, and training & certification to deepen your product knowledge.

1 platform. 3 ways to work.

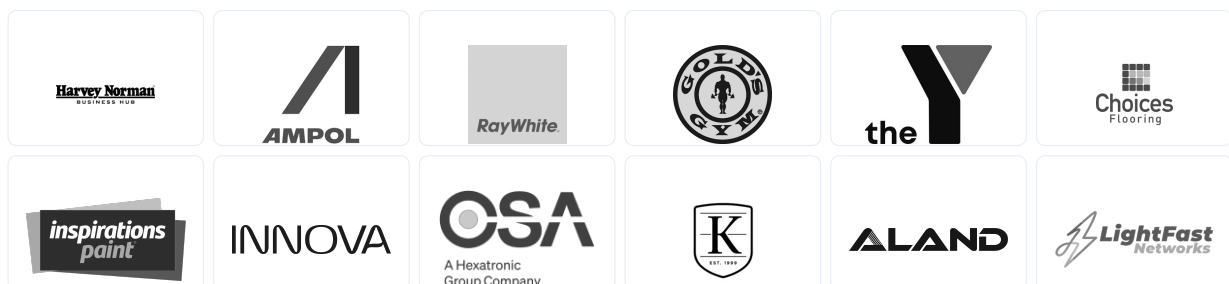
Desk phone, desktop app and mobile app, all connected to the same Australian cloud. Your customers pick up any device, anywhere, and it just works, a complete solution you sell and support as one.



EVERYTHING YOUR CUSTOMERS GET, BUILT IN

- ✓ Uniden EVOC2 HD handsets, desktop & mobile apps
- ✓ Local, national, mobile & 1300 calls
- ✓ Call queuing, hunt groups & intelligent routing
- ✓ Interactive voice menus, time conditions & IVR
- ✓ Call recording, transcription & wallboards
- ✓ Video conferencing, SMS & in-app team chat
- ✓ Managed business NBN with 4-hour fault SLA
- ✓ One-click CRM & POS integration, full API
- ✓ Vocky AI voice agents built in
- ✓ Business continuity during internet disruptions
- ✓ Expands Microsoft Teams into a full phone system
- ✓ AI engine for call-flow productivity & reporting

THE PRODUCT YOU'LL BE SELLING IS ALREADY TRUSTED BY



Managing your customers is easy.

Our easy-to-use web portal is built to be used by anyone, no PBX, programming or technical knowledge required. Every customer sits nested under your dealer account, so you can order, provision, manage and support all of them from a single dashboard, 24/7.

One dashboard. Every customer.

See all customers nested under your account. Order and port numbers, add users, build call flows and monitor activity in real time, all without leaving the portal.



BUILT FOR DEALERS, TOP TO BOTTOM

Real-Time Number Ordering

Don't wait to order new 1300, local and mobile numbers. The portal is ready to provision and port numbers with a click.

Manage Users & Customers

All customers are nested under your account, so you can manage, provision and support your customers around the clock.

Complex Call Routing, Simplified

Interactive voice menus, hunt groups and time conditions built for anyone. No PBX or programming knowledge needed.

Uniden Marketplace

Customers connect CRMs, ERPs and business tools with one click, no APIs needed. APIs and webhooks are also available.

Wallboards & Reports

Real-time analytics for every customer, displayed on external screens and TVs, or exported to CSV and API.

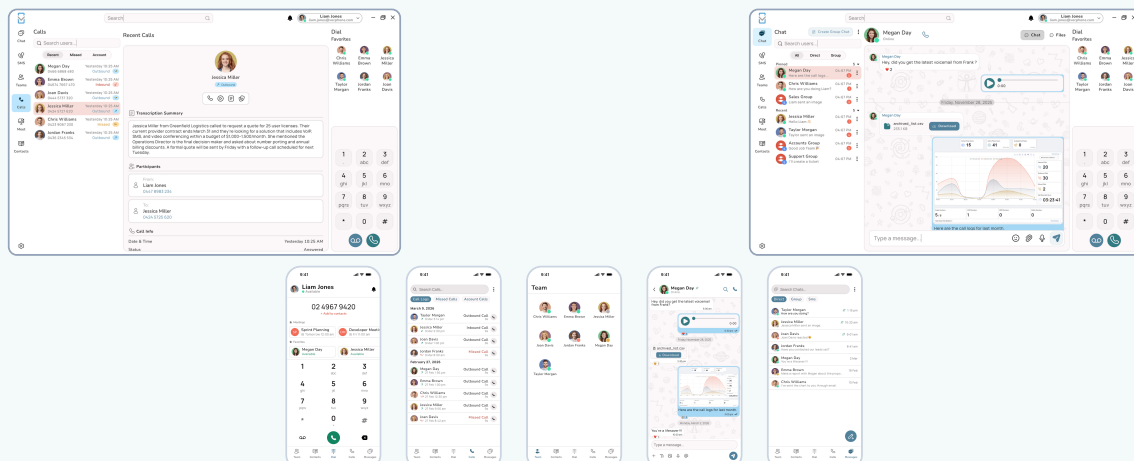
Plug-and-Play Hardware

Add a new user with no VoIP or SIP settings. All Uniden hardware and software is plug-and-play out of the box.

Unlock the Ultimate Business Phone System Inside Microsoft Teams

Microsoft Teams is known for chat and meetings but Uniden Voice transforms it into a communication powerhouse. By connecting directly to the Teams interface your business already knows, Uniden Voice delivers a complete enterprise telephony stack bridging the gap between internal collaboration and external communication.

The product sells itself! one platform, every device



Dealer pricing & commissions.

Our dealer program is tiered and reviewed twice a year at a set time. Sign up the target number of customers within a review period and you're automatically upgraded to the next bracket for the following month's commissions, then simply hold your tier through to the start of the next review period.

MEMBERSHIP TIERS & RECURRING COMMISSION

BLUE 10% MONTHLY RECURRING 10 new users per year	SILVER 15% MONTHLY RECURRING 50 new users per year	GOLD 20% MONTHLY RECURRING 300 new users per year
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How tiers work: Targets are measured over each six-month program period. Hit your target during a period and you're upgraded automatically for the next month's commissions.

Note: Sole Trader plans and promotional offers are capped at 10% commission across all tiers.

CONTRACT SIGN-UP BONUS

Every customer you place on a fixed term earns a one-off sign-up bonus, calculated on the customer's monthly plan revenue and paid after their second month.

24-MONTH CONTRACT 1 MONTH'S PLAN REVENUE	36-MONTH CONTRACT 2 MONTHS' PLAN REVENUE
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Applies to Voice User bundled plans. The bonus equals one month (24-month term) or two months (36-month term) of the customer's monthly plan revenue, inc GST, paid after the second month of a financial customer.

Three ways you earn

- **Recurring commission** of 10–20% on monthly subscription revenue, for the life of the account.
- **Hardware margin** on every Uniden handset and device you supply.
- **Contract sign-up bonuses** for every customer on a 24 or 36-month term.

What we provide

- **Priority partner support** from a dedicated onshore team.
- **Onboarding & support** to get every new customer live fast.
- **Marketing collateral** and qualified lead generation.
- **Training & certification** to grow your team's expertise.

Ready to become a Uniden Voice partner?

Talk to our partnerships team about joining the program, your first tier target, and the onboarding, training and marketing support that comes with it.

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