

PARTNER PROGRAM 2026

Become a Uniden Voice Dealer: The Partner Program

Turn every customer into recurring monthly revenue. Resell or white-label Australia's AI-included cloud phone system, with the carriage, platform, hardware, and local support all handled for you.

The **Uniden Voice Partner Program** lets Australian MSPs, ISPs, computer and IT outlets, cabling and security installers, and IT consultants resell or white-label a modern, AI-included cloud phone system, and earn recurring monthly margin on every seat, for the life of every account. You don't need a telco licence, a softswitch, or hardware inventory: Uniden Voice provides the platform, carriage, numbers, AI call agents, apps, Uniden hardware, and compliance, all 100% Australian built, hosted, and supported. Choose your model, **refer** (pass leads for commission), **resell** (own the customer, earn recurring wholesale margin), or **white-label** (your brand, your billing, become the customer's single voice provider). With the copper PSTN retiring and every business needing to replace ageing PBXs, voice is the highest-value recurring revenue you can add to an IT stack.

■ The short version

Revenue type	Traditional IT/hardware sale	Uniden Voice partner
When you get paid	Once, at sale	Once at sale + every month after
Predictability	Lumpy, project-driven	Predictable monthly MRR
Customer stickiness	Varies	Very high, phone systems rarely churn
Effect on business valuation	Limited	Recurring revenue multiplies it

■ Key points

- A simple recurring-revenue example
- Become a Uniden Voice Dealer

No telco licence required

You do not need to be a carrier, run a softswitch, or hold a telco licence. Uniden Voice provides the carriage, the platform, the numbers, and the regulatory compliance. You provide the local relationship and service. That is the whole point: all of the recurring revenue, none of the network to build.

■ Questions the full guide answers

- ☐ How do I become a Uniden Voice dealer?
- ☐ Is there a cost or minimum commitment to join the partner program?
- ☐ What margin or recurring revenue can I make reselling Uniden Voice?
- ☐ Can I white-label or brand the phone system as my own?
- ☐ What support do I get, and who handles the customer?
- ☐ Do I need to be a telco or carrier to sell Uniden Voice?
- ☐ Which businesses make the best Uniden Voice partners?

This is the summary. The guide has the detail.

Every point above is worked through in full on our site, with the Australian context, the numbers and the exceptions. If you would rather talk it through, call **1300 881 662** or visit **unidenvoice.com/get-started**.